# **OFFER**



# 90-Day Re-Entry Playbook - Russia

A structured approach for companies preparing for market re-entry after exit or suspension.

Customer: - undisclosed

## 1. Why this matters

- Many companies have suspended or exited operations in Russia and CIS.
- Once conditions change, speed and compliance will decide who regains market share first.
- A clear, structured plan avoids chaos, compliance risks, and lost revenue.

# 2. The 90-Day Roadmap

Phase 1 -	Phase 2 - Finance &	Phase 3 - Market
Compliance & Risk	Operations (Days	Re-Entry (Days 61-
(Days 1-30)	31-60)	90)
<ul> <li>Assess sanctions         <ul> <li>landscape &amp; regulatory</li> <li>frameworks</li> </ul> </li> <li>Internal compliance         <ul> <li>check: contracts, HR,</li> <li>finance</li> </ul> </li> <li>Risk mapping for         <ul> <li>Russia &amp; CIS (e.g.</li> <li>Kazakhstan)</li> </ul> </li> </ul>	<ul> <li>Cash flow channels &amp; repatriation readiness</li> <li>Restart supply chain &amp; local partnerships</li> <li>Organizational realignment (HQ &amp; subsidiaries)</li> </ul>	<ul> <li>Customer &amp; partner reactivation plan</li> <li>Go-to-market adjustments for CIS markets</li> <li>Communication strategy: HQ ↔ local stakeholders</li> </ul>

## 3. Outcomes

- √ Compliance-safe re-entry roadmap
- √ Secured financial flows and risk control
- ✓ Accelerated revenue recovery

### 4. About Alexander Hilfer

- 30+ years Finance, Audit & Transformation
- Extensive Russia/CIS & Kazakhstan expertise
- · Proven track record in exit & re-entry strategies

### Ready to prepare your company for re-entry?

(F) Request the full Playbook & schedule a confidential consultation.

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